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# #BreakIntoVC: How To Break Into Venture Capital And Think Like An Investor Whether You're A Student, Entrepreneur Or Working Professional (Venture Capital Guidebook)



## Synopsis

If you are interested in habits to develop the investor mindset then grab a copy today before the price goes up. #BreakIntoVC: How to Break Into Venture Capital And Think Like an Investor gives you the insight to understand technology investing without endlessly scouring the internet or having access to the top venture firms in the industry. What if a few new habits could help you understand the complex and ever-changing landscape of the technology sector? What if you could tell a great business from a good business with a few simple steps? Imagine being one of the smartest people in the room when it comes to transportation technology, drones or healthcare technology. Bradley Miles, in his first book, covers multiple ways to analyze and understand the complex and opaque world of technology investing. Here are a few things that you will get out of #BreakIntoVC. In this book, you will learn: ã ã ã ã The fundamentals of the venture capital industry and how it works The difference between accelerators, angel investors, early stage VCs and late stage VCs How to understand any market The key metrics that matter to VCs How to value early and late stage technology companies How to reach venture capitalists How to land a job, internship or learning-based opportunity at a venture capital firm How to handle a mock call with a venture capitalist ã ã How to spot great technology businesses in your everyday life How to pitch a business to venture capitalists Case studies on how five other people broke into the venture capital BONUS: A step-by-step method to pitching a company that Bradley has utilized when speaking with venture capital investors and current businesses that he recommends you use when setting up your first pitch. Buy this book NOW to learn everything you need to know to access the world of venture capital. Pick up your copy today by clicking the BUY NOW button at the top of this page. To get access to the bonus materials other resources (all for FREE) be sure to visit [breakintovc.com](http://breakintovc.com)

## Book Information

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## Customer Reviews

What investors and readers are saying about Bradley Miles and #BreakIntoVC..."When it comes to preparing for a career in venture capital, this book is the total blueprint. Required reading for anyone thinking about a career in tech investing." - Justin Wexler, Associate at WndrCo(Former Analyst at Technology Crossover Ventures)"This would have made my life so much easier if I had this when I was starting out." - David Cheng, Investment Manager at DCM Ventures"Having worked closely with Bradley, I can tell you that he's the real deal: smart, gritty, and thought-provoking. Much like today's aspiring financiers look to Mergers and Acquisitions for banking, #BreakIntoVC is uncompromising in its thoroughness and should become the go-to guide for people wanting to do just that." - Eric Tarczynski, Founder at Contrary Capital"Bradley has been relentless in his efforts to contribute to the tech ecosystem in New York. #BreakIntoVC is a testament to his conscientious, giving attitude." - John Azubuike, Investment Professional at KEC Ventures"What an amazing resource for anyone new to the VC space. I recently entered venture capital after two years of investment banking and private equity, but still learned a wealth of knowledge from Bradley's perspective and wish I had this guide earlier in my career. Great quick and useful read!" - Henri Pierre-Jacques, Founder at Harlem Capital Partners"While interviewing for my role as an investor at a growth equity firm, I noticed how little material there is on VC interviews. Bradley demystifies the process of launching a career in venture capital. The book also includes relevant case studies and terminology to help the reader quickly get up to speed. #BreakIntoVC truly is the bible for those looking to break into venture capital." - Jon Ma, Associate at Signalfire(Former Analyst at Insight Venture Partners)"I wish I had this when I was interviewing." - Joe Tsai, Tech and Consumer Investor at Stripes Group"Bradley is a sponge, and his insight shines strongly in this very approachable read." - Kanyi Maqubela, Partner at Collaborative Fund"Breaking into VC is perhaps one of the hardest challenges in the business world unless you happen to be Bradley Miles. This young VC/author developed relationships and expertise in the industry by building a blog following and doing original research on bitcoin and blockchain. Bradley was fearless in reaching out to industry veterans and showed genuine interest in and knowledge of their work. To those with similar heart, intellect and grit, Bradley shines a light on the mysterious and arcane world of venture." - Miriam Rivera, Partner at Ulu Ventures"#BreakIntoVC is the most detailed and informative resource

out there for anyone wanting to learn more about venture capital. Bradley comprehensively demystifies the industry and I would recommend this as a must-read for any anyone interested in the intersection between entrepreneurship and finance." - George Liu, Partner at Dorm Room Fund"A practical guide that decodes the language needed to understand the VC world. The hustle is not included, but if you are picking this book up that's a good sign." - Aaron Walker, Founder at Camelback Ventures"

Bradley graduated from Columbia University in February 2017 with a degree in Economics. While there he founded Columbia Venture Partners, Columbia's first and leading venture capital initiative. After running the pilot analyst training and education program, all four of the analysts received offers for summer internships with our venture partners.Strategically placed at the intersection of emerging technology and venture capital, he led the State of Blockchain research report for CoinDesk, an industry-wide account of digital currencies such as bitcoin, and their underlying technology - the blockchain. His work can be seen in Fortune, Bloomberg, Quartz, and Bank Innovation.Prior to Columbia, Bradley co-founded a social network for filmmakers and built a board of advisors with members from Google, Forbes, Myspace, and CBS. He has worked at Barclays as an investment banking analyst and helped build the New York chapter of NextGen Angels. Bradley enjoys meeting new people, jazz music and vinyl records.He resides in New York City and can be reached at [bradley@breakintovc.com](mailto:bradley@breakintovc.com) and [breakintovc.com](http://breakintovc.com) for speaking, coaching, and consulting opportunities.Ã Â

While many of the reviews here rightly praise Bradley here for the remarkably lucid roadmap he provides for breaking into the notoriously opaque VC landscape, I think the books greatest asset lies not in answering the question of How, but more importantly, Why?Indeed, nearly every aspect of the How is covered in great detail, by elucidating the structural underpinnings of venture capital down to the nuts and bolts. A novice with zero knowledge of VC terminology can come out of this book with an impressively fluent command of the dynamics needed to navigate the spaces.More impressive, in my opinion, is his explication of the Why;After describing his brief stint in Investment Banking while attending an Ivy League University, the author shares his path that led him into a landscape that he genuinely feels passionate and excited about, a passion that exudes from the page. The sense of community, individual responsibility, and possibility that meet at the intersection of Venture Capital.After searching for a book to teach me the How, I coincidentally found a book that taught me to ask a more important question, a question with infinitely more implications than the one

I had sought, the question of Why. Well done.

I met Bradley during his stint at CoinDesk as research analyst. Our conversations always seemed to drift towards venture capital, his venture experiences and the book he was writing. Imagine my surprise after getting an advanced copy! #BreakIntoVC may be the definitive guide for those who are interested in pursuing a career in venture capital. Bradley clearly lays out ways to value early and late stage businesses as well as the most important metrics used to track technology companies. I have already recommended this book to several close friends in Silicon Valley. If you are interested in venture capital or thinking like an investor, you will find yourself immersed in Bradley's new book.

This is the best book I have read on learning about venture capital. The information was very clear, direct, and gave me a much better understanding about VC. I enjoyed reading the author's personal stories relating to VC, personal networking, and thinking like an investor. Highly recommend adding this book to your collection.

#BreakIntoVC is a fantastic introduction into the world of venture capital and tech finance. Written not just for aspiring investors but also for entrepreneurs and startup founders, #BreakIntoVC explains in broad strokes basic accounting principles, financial modelling, the venture capital process and mindset, and (naturally) how to break into VC. While the quantitative sections are geared towards interviewing for venture capital positions and are thus not too detailed, Miles offers enough detail for readers to understand the underlying concepts and reasoning behind the models and equations while simultaneously pointing readers to more advanced materials for those so inclined. Additionally, the last chapter in #BreakIntoVC is composed of interviews with students and entrepreneurs looking to break into the venture capital space (and many who have already done so). This compilation of advice from individuals from various backgrounds is worth a read for anyone interested in working in venture capital/growth equity.

If you're even mildly interested in the industry, this is a must-read! Miles breaks down finance and venture capital jargon into easy-to-understand terms and he successfully demystifies any myths related to the industry. As a student who has heard the term "venture capital" bounced around in every day conversation, this book has helped me fully understand the nuances and aspects that go into evaluating a company as a venture capitalist. Miles approaches the industry in a friendly and

welcoming tone, which makes the book an easy and fun read. I highly suggest this book for any students who have heard of venture capital but don't exactly know what it is, who are interested in starting their own businesses, or who are interested in learning how a business operates and the finance behind it all.

I am an MBA graduate with a couple of years of working experience trying to transition into venture capital. I've read several career books from major publishers and countless online blogs about the same topic, and talked to several venture capitalists. I have to say this is a must-read for anyone who is trying to make the same career transition. The book is very well written, very informative and is structured in a way that can quickly help you understand how the venture capital world works. Since I already graduated, some details in the book are not directly applied to me, but the lessons I learned are still very helpful for me to form a game plan to go forward. The best thing I found from the book is the research-driven approach that Bradley used to break into VC. After reading the book, I decided to focus on one investment area that interests me. Since then I find that my learning about the VC world is much more structured, and my conversations with people in the VC and startup world are more interesting. I asked more targeted questions, and the insights and supports I gained from these contacts are much more relevant and helpful. I cannot thank Bradley enough for sharing this secret. Bradley also was very kind to speak on the phone with me to help me refine my game plan. He later even forwarded me helpful information about my chosen focus area. Thank you Bradley! I would strongly recommend this book to anyone interested in getting into or learning more about venture capital.

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